



# PrimeStreet®

## Pre-Sale Home Assessment Checklist

### WALK THROUGH LIKE A BUYER

- Tour each room with fresh eyes
- Note outdated features, wear and tear or cosmetic issues
- Identify standout features worth highlighting in your listing
- Document items needing repairs or upgrades
- Check for odors, lighting issues or clutter that might distract buyers

### GET A PRE-LISTING INSPECTION

- Schedule a licensed home inspector
- Review the report thoroughly with your agent
- Tackle high-impact repairs before listing
- Collect receipts and warranties for completed work
- Prepare a repair summary or disclosure packet for buyers

### RESEARCH YOUR COMPETITION

- Review recently sold homes in your area
- Compare features, condition and updates to your own home
- Look at current active listings in your price range
- Note average days on market for similar homes
- Identify what makes your home unique or more valuable

### UNDERSTAND YOUR HOME'S MARKET POSITION

- Evaluate how your home stacks up against local inventory
- Determine which updates could boost value
- Identify any potential red flags buyers might raise
- Clarify your home's strongest selling points
- Discuss pricing strategy with your agent based on findings

